

## **Andrew H. Killion**

Ventura, CA 93003 (805)-901-7339

andy@anchorswaymarine.com

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## **SURVEYOR ASSOCIATE**

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### **PROFESSIONAL EXPERIENCE**

JAN 2015-Present     **Surveyor Associate, SAMS**

**Selected Accomplishments and Results**

- Performed numerous Insurance Damage Claim, Purchase and Condition Surveys

OCT 2013-FEB 2015     **Program Manager, Assistant Facility Security Officer, MAR, Incorporated**

**Selected Accomplishments and Results**

- Managed the daily operation and management of a multimillion dollar US Navy Vessel O&M contract
- Worked directly with engineering staff and ABS personnel to draft and present a 150 page Shipyard Specification to multiple bidders for a multi stage highly technical installation. Analyzed and negotiated all bids prior to selecting vendor

JUL 2005-JUN 2013     **Owner, Anchors Way Marine Centers, a Boatyard Management Company**

**Selected Accomplishments and Results**

- Managed a crew of 20 operating on two separate marine repair facilities in Ventura and Channel Islands Harbors, California
- Successfully oversaw and managed over 2000 individual projects including; repowers, re-keelings, mast unsteps and steps, blister repairs, rudder constructions, strut replacements, topside damage repairs, below waterline damage repairs, electrical harness replacements, battery replacements, window and hatch replacements, LP painting, gelcoat repairs, complete vessel re-gelcoating, vessel re-constructions, fuel, water and waste tank replacements, thruhull installations, bow and stern thruster installations, cutlass bearing installations, vessel commissioning, vessel salvage, steering system repairs and replacements, marine navigation electronics installations, vessel ground tackle installations, anchor handling installations and all aspects of vessel plumbing repairs and installations.
- Interacted with Marine Surveyors and Insurance Companies for routine repairs as well as major damage claims.

OCT 1992-JUN 2005     **Associate VP and Financial Advisor, Morgan Stanley, Ventura County**

**Selected Accomplishments and Results**

- Retail Stockbroker

JUN 1991-OCT 1992     **Licensed Deck Officer US Merchant Marines**

**Selected Accomplishments and Results**

- Oil Tanker Operations-*American Heavy Lift Shipping*
- Oil Spill Response Supervisor Crowley Maritime, Port of Valdez Alaska

- Equipment Operator-operations of skimmer craft and equipment
  - Equipment Maintenance-maintained large fleet of skimmer craft and gear
  - HAZWOPR Training-operations on Alyeska Terminal
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## **EDUCATION AND CREDENTIALS**

B.S. Business Administration, California Maritime Academy

A.S. Marine Technology, Santa Barbara City College-Mixed Gas Diving, ROV Ops and U/W Welding  
Surveyor Associate, SAMS

3<sup>rd</sup> Mate of Steam or Motor Vessels Of Any Gross Tons Upon Oceans

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## **ADDITIONAL ACHIEVEMENTS**

- MS Suite -excellent with Excel, Word, Outlook, PowerPoint and Project
- Communications-excellent writing and public speaking skills
- Created- the "Sailathon" charity event, raised over \$250K for VC Caregivers in the last 15 years.
- Walked - the Northern Route of the Camino de Santiago in Spain with my son. 450 miles in 27 days.
- Authored - "How to Fail in Business, while trying really hard" ISBN 978-0578090962